# BUILDING OUR FUTURE. SHAPING OUR CHARACTER.

2021-2022 BUSINESS PLAN



### **EXECUTIVE SUMMARY**

Undoubtedly, the past year has been unlike any other in the history of Sault College. The impact of the COVID-19

#### **Partnerships**

### **OUR VISION**

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### **OUR MISSION**

GUi `h'7c``Y[Y'k]``VY'fYWt[b]nYX'Ug'h\Y'dfY!Ya]bYbh' ghi XYbh W'bhYX'dcgh gYWtbXUfm]bgh]hi h]cb']b'h\Y' dfcj ]bW'k]h\ Ub'i bm]Y'X]b[ 'XYX]Wlh]cb'hc'[]j ]b[ 'ghi XYbhg'h\Y'hcc`g'hc'fYUW\'h\Y]f'[cU'gz'UbX']b'Xc]b[ 'qcžk]```VY'U'WtfbYfqhcbY'cZ'h\Y'Wtaai b]h]Yg'k Y'gYfj Y'''

### **OUR VALUES**

 $K Y'k]``VY'[i]XYX'Vmh\Y'Zc``ck]b[.$ 

### Student-centred

K Y'YI]gh'Zcf'h\Y'gU\_Y'cZ'ci f'ghi XYbhg"

### Invitational

K Y'k ]``'VY']bhYbh]cbU``m']bj ]h]b[ ']b'U``'h\Uh'k Y'Xc"

#### Respect

K Y'j U'i Y'YUW\'ch\Yf'Ug'd\Yfgcbg'UbX'hf\Uh'YUW\'ch\\Yf' k ]h\'Yei ]hm'UbX'f\qd\W''

### Excellence

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### Communication

K Y'YbWéi fU[Y'h\Y'UWh]jY'UbX'\cbYgh'g\Uf]b['cZ']XYUg' UbX']bZcfa Uh]cb"

### Collaboration

K Y'dfca chy'hyUa k cf\_'UbX'dUfh]W]dUhcfmXYW]q]cb!a U\_]b["

### **Eco-conscious**

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2020-25 STRATEGIC MANDATE AGREEMENT (SMA3)

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INSTITUTIONAL STRENGTH / FO	ocus	







GRADUATION RATE: 2021-22 Target is 63.72% fl/bh/jbi YXŁ				
Departmental Initiatives/Targets				
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artmental Ini	itiatives/Targ	ets	

GRADUATION RATE: 2021-22 Target is 63.72% fl/bh/jbi YXŁ				
Overarching Goals	Departmental Initiatives/Targets			
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### Community & Economic Impact

This priority area seeks to measure and evaluate the college's role in gi ddcfhlb[ 'CbhUf]c g'YWcbca m'A Yhf]Wg' a YUgi fY'Z bX]b[ 'Zfca 'df]j UhY gYWfcf gci fWrg/h\Y'dcg]h]j Y'YWcbca ]W]a dUWfcb 'ccW' YWcbca ]Yg'Vfci [ \h'Vmghi XYbhg' a Yugi fY 'Z bX]b[ 'Zfca 'df]j UhY gYWfcf gci fWrg/h\Y'dcg]h]j Y'YWcbca ]W]a dUWficb 'ccW' YWcbca ]Yg'Vfci [ \h'Vmghi XYbhg' a Yugi fY 'Z bX]b[ 'Zfca 'df]j UhY gYWfcf gci fWrg/h\Y'dcg]h]j Y'YWcbca |W]a dUWficb 'ccW' YWcbca |Yg'Vfci fY college's role in gi ddcfhlb[ 'CbhUf]c g'YWcbca m'A Yhf]Wg' a Yugi fY 'Z bX]b[ 'Zfca 'df]j UhY gYWfcf gci fWrg/h\Y'dcg]h]j Y'YWcbca |W]a dUWficb 'ccW' Ywcbca |Yg'Vfci fY college's role in gi ddcfhlb[ 'CbhUf]c g'YWcbca m'A Yhf]Wg' a Yugi fY 'Z bX]b[ 'Zfca 'df]j UhY gyWfcf 'gci fWrg/h\Y'dcg]h]j Y'YWcbca |W]a duwficb 'ccw' Ywcbca |Yg'Vfci fY college's role in gi ddcfhlb[ 'CbhUf]c g'Ywcbca |Yg'Vfci fY college's role in gi ddcfhlb[ 'CbhUf]c g'Ywcbca |Yg'Vfci fY college's role in gi ddcfhlb[ 'CbhUf]c g'Ywcbca |Yg'Vfci fY college's role in gi ddcfhlb 'ccw' Ywcbca |Yg'Vfci fY college's role in gi ddcfhlb 'ccw' Ywcbca |Yg'Vfci fY college's role in gi ddcfhlb 'ccw' Ywcbca |Yg'Vfci fY college's role in gi ddcfhlb 'ccw' Ywcbca |Yg'Vfci fY college's role in gi ddcfhlb 'ccw' Ywcbca |Yg'Vfci fY college's role in gi ddcfhlb 'ccw' Ywcbca |Yg'Vfci fY college's role in gi ddcfhlb 'ccw' Ywcbca |Yg'Vfci fY college's role in gi ddcfhlb 'ccw' Ywcbca |Yg'Vfci fY college's role in gi ddcfhlb 'ccw' Ywcbca |Yg'Vfci fY college's role in gi ddcfhlb 'ccw' Ywcbca |Yg'Vfci fY college's role in gi ddcfhlb 'ccw' Ywcbca |Yg'Vfci fY college's role in gi ddcfhlb 'ccw' Ywcbca |Yg'Vfci fY college's role in gi ddcfhlb 'ccw' Ywcbca |Yg'Vfci fY college's role in gi ddcfhlb 'ccw' Ywcbca |Yg'Vfci fY college's role in gi ddcfhlb 'ccw' Ywcbca |Yg'Vfci fY college's role in gi ddcfhlb 'ccw' Ywcbca |Yg'Vfci fY college's role in gi ddcfhlb 'ccw' Ywcbca |Yg'Vfci fY college's role in gi ddcfhlb 'ccw' Ywcbca |Yg'Vfci fY college's role in gi ddcfhlb 'ccw' Ywcbca |Yg'Vfci fY college's role in gi ddcfhlb

### COMMUNITY/LOCAL IMPACT: Institutional enrolment share of the population of the city in which the institution is located. 2021-22 Target is 6.13% flwbhjbi YXŁ

Overarching Goals	Departmental Initiatives/Targets
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INSTITUTIONAL SPECIFIC (Economic Impact): Employment Solutions – Percentage of clients served who were placed in jobs through employment services. 2021-22 Target is 71.07%				
Overarching Goals	Departmental Initiatives/Targets			
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REVENUE FROM PRIVATE SECTOR SOURCES: 2021-22 Target is \$1.9 million						
Overarching Goals	Departmental Initiatives/Targets					
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### INSTITUTIONAL SPECIFIC (Apprenticeship related):

Overarching Goals	Departmental Initiatives/Targets
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ENROLMENT				
Overarching Goals	Departmental Initiatives			
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	applications			
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# FINANCIAL PLAN

### FOR 2021-2022

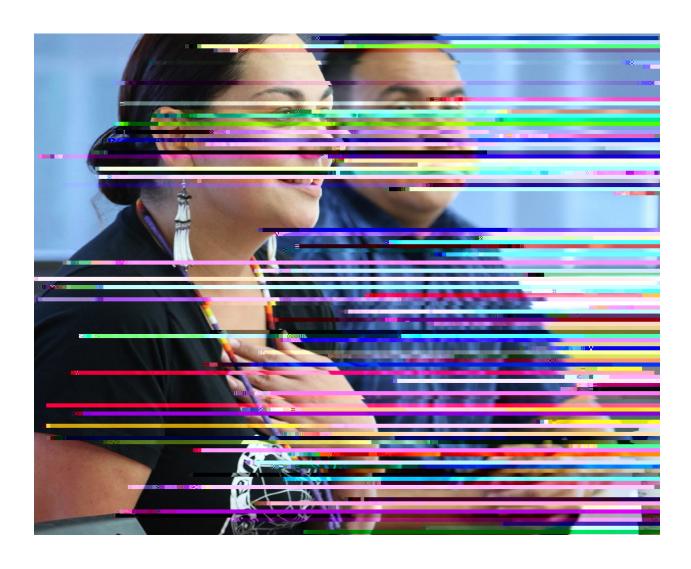
### 2021-2022 BUDGET OVERVIEW

planning process integrating enrolment forecasting, program planning, workforce planning and strategic planning to ensure Sault College has the appropriate

This budget process focused on a number of

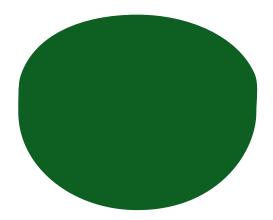
postsecondary system; unprecedented changes brought about by the global pandemic, a multi-year decline in

funding.



### **REVENUE BUDGET**

Sault College to manage operational budget challenges



### **2021-2022 CAPITAL BUDGET**

be funded by capital grants. The capital elements included in the Budget that support the long-term capital plan include:

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### FULL TIME POST SECONDARY ENROLMENT fl.YUX Wei blt.

	Actual 2020-21			Plan 2021-22			Variance			
				Total				Total	Change	
Total										
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# SAULT COLLEGE OF APPLIED ARTS AND TECHNOLOGY 2021-2022 BUDGET STATEMENT OF OPERATIONS

with comparison to 2020-2021 Actual Results

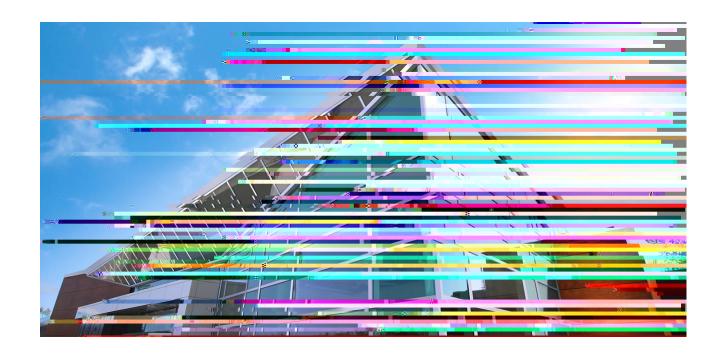
		Cash Based	
Revenue:			
Grants and reimbursements	33,262	36,848	
Tuition fees	57,641		
Ancillary operations	4,624		
Other	7,531		
Expenses:			
The second secon	48,725		
Instructional supplies	2,933		
	39,269		
Utilities, maintenance and taxes Interest and bank charges	4,998		
, and the second	923		
Training subsidies and allowances			
Supplies and other expenses	4,582		
	-	5,267	

# SAULT COLLEGE OF APPLIED ARTS AND TECHNOLOGY 2021-2022 BUDGET EXPENDITURE SUMMARY

with comparison to 2020-2021 Actual Results

### Year ended March 31

		Cash Based
	Budget	Actuals
	48,725	
Building Repairs and Maintenance	315	
	39,269	
quipment Maintenance and Repairs		
Grounds Maintenance	449	
nstructional and Resource Supplies	2,933	
nterest and Bank Charges		
anitorial and Maintenance Supplies		
	251	
Supplies and Other Expenses		
Premise Rental	358	
	94	
Promotion and Public Relations	1,852	
		149
	87	
raining Subsidies and Allowances		
	829	
Itilities	1,875	
/ehicle Expense	126	



### **BOARD OF GOVERNORS**

the College's annual business plan, budget and annual report.

### **Current Board Members**

ChairJohn Stadnyk1st Vice ChairThom Ambeault2nd Vice ChairShauna Hynna

**Governors** Jo-Anne Brooks

Christopher Czop Brad Delorenzi Ali Hassan

Sandra Hollingsworth

Don Mitchell

Orlando Rosa

Kay Vallee

Marnie Yourchuk



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